

4/27/18

Respectfully submitted to: **Mr. Edilson Siqueira** President / Principal **Pole Position Auto Collision** 250 Bailey Street Canton, MA 02021 (339) 502-8452 poleposition.canton@gmail.com

26' ACCUDRAFT "ITALIA" DOWNDRAFT SPRAY BOOTH MOUNTED ON A STANDARD (6,600 lb.) RAISED BASEMENT

The Accudraft ITALIA Down Draft Spray Booth is a premier booth in the Accudraft Line. The Accudraft ITALIA is the painting professional's choice when quality, economy and durability are critical. The ITALIA achieves the fastest production times and the absolute lowest operating costs, while ensuring quality finishes the world has come to expect from the leader in spray booth technology and innovation.



*** ITALIA Booth above is a downdraft on excavated pit. Pole Position's Italia Booth is quoted on a raised basement (No Pit Required)

Cabin Dimensions External: 13'-6" W x 11'-6"H x 26'-2" Long Internal: 13'-2" W x 9'-0" H x 25'-9" Long (raised basement adds additional 13" in height 12'-7" overall)



Full Air Flow Ceiling

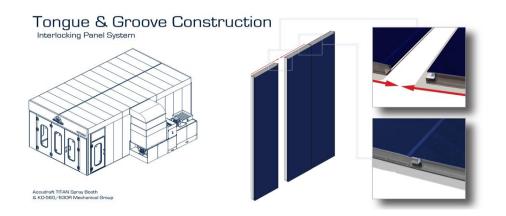


Full down draft airflow (raised basement) spray & curing cycles / full filtered ceiling plenum.

- Easy change intake filters are EZ clip loaded and change in minutes.
- Blanket filters provide superior coverage and protection.

Dual skin insulated panel construction

- Smooth fit and finish give the paint booth an impressive overall appearance and minimize areas where over spray and dust could collect
- · Insulated design reduces noise inside the spray booth and in the shop area
- Insulated design reduces ambient heat outside the booth
- Interlocking Tongue & Groove construction provides dust free seams.



PVC Coated Finish (Interior and Exterior)

- Non-reflective white vinyl diffuses light better than un-coated steel, enhancing illumination while reducing glare
- Weld-free construction prevents oxidation and improves spray booth strength



 PVC Coating over galvanized steel creates a rugged finish that impedes oxidation and is superior to basic painted finishes. Customer Choice of Exterior Vinyl – Blue, White, Red, or Grey. No change in cost.



9' Wide Heavy-Duty, Insulated Tri-fold Entrance Door with tempered & reinforced wire glass observation windows in each door.



- Large opening for easy entry to the paint booth, heavy-duty four-knuckle hinges, solid construction
- Side access door with observation window, can be moved to accommodate different spray booth layouts
- Drive-In, Back–out Configuration



Premium Lighting Package

- Ten (10), 4-tube hip light fixtures Superior illumination for vehicle top surfaces
- Eleven (11), 4-tube sidewall light fixtures for vehicle sides and rocker panels
- Total of 21 fixtures and 84 light tubes
- Energy efficient electronic ballasts
- 98% Color corrective bulbs
- Provides Shadow Free spraying environment
- Interior access standard for easy cleaning, bulb change and equipment placement
- Micro-switch safety technology for code compliance
- Angled ceiling lights, wall lights, and corner lights eliminate shadows for better overall illumination, especially during clear coat application.





MECHANICAL UNIT Direct Fired <u>Re-Circulating</u> Air Make-Up Unit (90% Re-circulated Air in Bake Cycle - Extremely Energy Efficient)



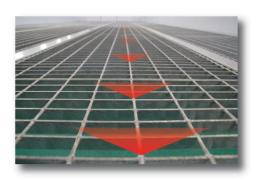
- Capable of 14,200 CFM with clean filters (minimum of 12,800cfm with loaded filters)
- variable sheave belt drive for ease of maintenance and adjustability,
- Dual 10 HP intake & exhaust motors,
- 1.2 Million BTU direct fired burner,
- Variable Frequency Drive integrated within the control panel which regulates the exhaust motor.
- Providing electronic variability of air speed and economical "soft start" capabilities
- 80-90% recycle during bake,
- 25:1 turn-down ratio for heat control
- Increases productivity by using a 'cure' cycle to provide faster and better finishes than air-drying
- Pressurizes the paint booth to reduce dust entry from the outside environment
- Dual reverse incline centrifugal fans (intake & exhaust) for superior air flow and extremely quiet operations.



Utilizing Existing Grating and Evenflo Adjustable Vane System

Re-adjustable Microtag Winglets allow the Titan to draft evenly across the entire exhaust pit or basement. No more uneven drafts or dead spots. Each vane is attached by flexible microtags that allow the user to adjust and readjust multiple times if changes are needed.





SmartPad[™] PLC TOUCH PAD CONTROLLER

Our SmartPad Control Panel gives you control of the booth with a touch of the finger -Simple and easy to read information and control features. The SmartPad allows you to maintain ideal pressures for spraying and curing cycles utilizing only the amount of energy necessary.



EnergySmart[™]

When in the spray mode and the spray gun is not activated, the EnergySmart system is a built-in feature for the booth that drops the entire system (fans, motors, burner) to an idle state. Once the spray gun is reactivated, the booth returns to normal spray mode.



EnergySmart System

EnergySmart is an included option that actually saves time, energy and money! This technology utilizes a multi-stage timer that enables different settings for a "quick cure" of the vehicle, depending upon the paint manufacturer's requirements

Example:

For the vehicle to have the proper surface temperature for curing paint (as specified by the paint manufacturers), i.e. 140 degrees, the first set point would be adjusted to 72 degrees in spray, the second set point to 195 degrees for 5 minutes, the third set point to 170 degrees for 5 minutes and the forth set point to 160 degrees. The second and third set points are what enable the vehicle to heat more quickly reducing die back and solvent pop. In most cases the bake times can be reduced from 45 minutes total to 25 minutes, allowing for additional jobs to be completed in an 8 hour period.

Results:

Shortened cure times and reduced energy usage which results in increased bottom line profits.

Monoblock Exhaust and Intake Unit

- · Exhaust and intake systems are integrated into one unit
- Matched intake and exhaust fans provide balance to the air system

Fueled by natural gas or propane

Four-Stage filtration system extends paint booth filter life

- Real-time electronic filter monitoring with digital display
- High-efficiency, high-temperature compatible, 8-micron down draft filter media
- Multi-stage heat system filtration on Intake and Exhaust
- High-holding capacity filter media in pit/basement

AMU Duct Package: (included)

• Air make-up unit ductwork to include:

- Intake Ductwork Discharge Ductwork
- 8 ft. Straight duct
- 8 ft. Straight duct
- 1 ea. Horizontal intake hood
- 1 ea. Mixing box 1 ea. Automatic Roof Ventilator
- 1 ea. Pitched roof flange
 12 ft. Straight Re-circ duct
- (Optional) Raised Metal Basement System with external ramp assembly

26.5' Long x 13'7" wide Raised basement will have full grated floor rated at 6,600 lbs. (No Excavated Pit Required))



26' ACCUDRAFT "ITALIA" SPRAY BOOTH

Accudraft MSRP: <u>\$ 84,888.00</u>

Collision Tools Distributor Price:

\$78,888.00 (INSTALLED)

Accudraft 8' x 10' Paint Mix Room

\$ 8,255.00 (INSTALLED)

Consisting of 18' ga. single skin galvanized white powder coated panels. Includes 2-4 tube fluorescent roof mounted (class 1 div. 2) light fixtures. Man door w/ tempered glass observation window with heavy duty braxton latches and hinges. Door includes handle, hinges, hardware & rubber door sweeps. ¹/₄ HP blower fan / motor with 12' of 12" exhaust duct package with automatic roof ventilator. <u>P.M.R. can be attached or detached from booth</u>.

OPTIONS:

Standard Raised Basement (6,600 lbs.)	<u>\$ 10,115.00 (INSTALLED)</u>
Heavy Duty Raised Basement (10,000 lbs.)	<u>\$ 12,655.00 (INSTALLED)</u>
Increase Booth Width One (1) Ft. (14'6")	<u>\$ 1,000.00</u> (INSTALLED)
Increase Booth Inside Height to 10'5"	<u>\$ 1,611.00</u> (INSTALLED)
16' of additional Intake & Exhaust Ductwork (booth comes Std. w/ 8' of 28"x 28" square. intake and 8' of 28' x 28" square exhaust ductwork)	- <u>INCLUDED-</u> (INSTALLED)
*MA. Plumbers & Pipe Fitters Required Gas/ Propane Burner Upgrade w/ Modifications \$876.00 upgrade * Booth meets stringent MA Code*	-INCLUDED- (INSTALLED)
Freight F.O.B. Canton MA: \$2,433.71	-INCLUDED-



By initialing the following Terms & Customer Responsibilities, you are agreeing that you have

read, understand and agree to them completely.-

TERMS: Thirty-five percent (35%) of total project price upon signing of contract; sixty percent (60%) of total project price due upon shipment of equipment; five percent (5%) upon completion of assembly prior to utility subcontractors completion of their work. If leasing – lease terms would be in effect.

PRICE INCLUDES: Offload and inventorying equipment, staging & erection of equipment & duct work,

internal gas-train assembly testing, operator training, scissor-lift rentals, manufacturer's one-year parts

& 90-day labor warranty and includes factory permit package. Includes booth start-up & balance.

PRICE EXCLUDES: Freight, MA Sales Taxes, bringing elec. power to booth, final

electric power tie-in of all equipment including motors, lights, vfd's and control panel, natural gas

or propane connections, air connection, fire suppression/alarm, building penetration, curbing & sealing of roof,

pit excavations/modifications, concrete cutting, permitting and/or engineered stamped drawings).

All processes and requirements for MA. Licensures. Accudraft can provide engineered stamped drawings

for an additional charge if required. Ducting offsets, Dumpsters for disposal of packaging material.

Any other costs associated with this project not delineated above are customers responsibility.

If City of Canton requires MA Licensed Ductwork company to install the intake and exhaust duct

stacks- this additional cost will be incurred by Pole Position Auto Collision.

SITE PREPARATION: Suitability of the site for installation of the equipment is Buyer's sole responsibility.

CUSTOMER RESPONSIBILITIES (Unless included in the quote above):

- Mass Sales Tax
- Freight Charges to Canton, MA
- Electrical wiring of equipment including lights
- Opening, cutting and curbing / sealing of roof or walls for ducting
- Gas or Propane piping and venting
- All local permits / engineering Stamped Drawings (if required)
- Ducting offsets if required will be billed as an extra
- Provide level floor for booth area
- Kindly have a forklift or flatbed available on day of delivery
- Aerial Man-Lift (40 Cherry Picker) for Duct Installation
- Fire suppression system
- Air piping for booth components
- Any item not listed as included
- Disposal of all crating materials
- Any engineered stamped drawings / engineering additions required by State or Municipal Inspectors

Final Payment to Collision Tools, Inc. cannot be delayed due to work that falls within customer responsibilities as laid out within this proposal. Payment must be dispersed according to aforementioned terms, no exceptions. In the event a change order occurs, Collision Tools, Inc. will provide a written agreement with updated payment terms, to be signed by the customer.

Pole Position Auto Collision further acknowledges and declares that this agreement contains the entire Agreement between parties hereto and that there are no agreements, promises, terms, conditions or understandings and no representations or inducements leading to the execution hereof, expressed or implied, other than those set forth herein and that no oral statement or prior written matter extrinsic to this agreement shall have force or effect.



***Pole Position Auto Collision to provide fork-lift or flat-bed for day of offload. ***Collision Tools Inc to unload, stage, inventory and install.

Terms: 35% down, 60% upon delivery & 5% upon completion of install.

Dollar Buyout Leases available through American Capital. Please call Alex Arrudi at (800) 585-7012 For 36/48/60 or 72 Mo. Dollar Buy-Out Lease to Own Options.

Please allow 6-8 weeks for delivery and 1 week for installation.

Please Specify Options Required:

Total (Include MA. State Sales Tax):

Pole Position Auto Collision Acceptance:

Date:_____

Very Sincerely Yours,

John L. Santagata Jr. Collision Tools Inc. (401) 480-9067